# Offer Maker

Account – Name, Address, Many Opportunities, Manager, Summary

Opportunity – Name, CreationDate, Account, Offers, Members, Summary

Offer – Name, Date, Value, Profit Margin, Opportunity, ApprovalSummary.pptx

User – Opportunities, Offers

Accounts controller – Route /accounts, accounts/id/name,

/accounts/ - list all accounts in divs – Name, Address and Count of opportunities

Not logged in users can view all accounts.

Logged in users can view account details page **accounts/{id}/{name}**

**Account manager role** can Create, Update, Delete, accounts

Account managers can create Opportunities and assign Opportunity team members

Opportunities controller – /opportunities, /opportunities/id/name

Not logged in users cannot view any opportunities

Logged in users can read List of Opportunities

Users in Opportunity member role that are assigned to the specific opportunity can view Details

They can also Update opportunity

Users in Opportunity member role that are assigned to the specific opportunity:

* can Create/Read/Update/Delete **Proposals** of the specific opportunity.
* They can attach .PowerPoint files
* They can submit Proposal for approval

Account Managers – can review and approve submitted approval requests

* Can create opportunities – can assign team members to opportunities

Opportunity members – can create offers and submit them for approval

Admin Area – Assign roles. Delete/Edit all entities

Reports Area – (Configure) and Run reports -> Generate Excel or PDF files

Home My Accounts Opportunities Offers Reports